

# Year: 10

# Subject: GCSE Business

Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6	Wk7 IIL DD	Wk8	October Half Term Holiday
<b>1</b> (2 <sup>nd</sup> Sept – 25 <sup>th</sup> October) 8 weeks	1.1.1 The dynamic nature of business			1.1.2 Risk and reward			1.1.3 The role of business enterprise		
	1.2.1 Customer needs			1.2.2 Market research			1.2.3 Market segmentation		
Half Term	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15	Christmas Holiday	
<b>2</b> (04 <sup>th</sup> November – 20 <sup>th</sup> December) 7 weeks	1.1.3 R O B E	1.3.1 Business aims and objectives			1.3.2 Business revenues, costs and profits				
	1.2.3 M S	1.2.4 The competitive environment			1.4.1 The options for start-up and small businesses				
Half Term	Wk16 ICA	Wk17	Wk18 LC1	Wk19	Wk20 PE	Wk21	February Half Term Holiday	ILC ICA IDC IIL DD Trial Exam PE WX 	
<b>3</b> (06 <sup>th</sup> January – 14 <sup>th</sup> February) 6 weeks	1.3.2 R C P	1.3.3 Cash and cash-flow			1.3.4 Sources of business finance				
	1.4.1 Start ups	1.4.2 Business location			1.4.3 The marketing mix				
Half Term	Wk22	Wk23	Wk24 ICA	Wk25	Wk26	Easter Holiday			
<b>4</b> (24 <sup>th</sup> February – 28 <sup>th</sup> March) 5 weeks	1.3.4 B F	1.5.1 Business stakeholders			1.5.2 Technology				
	1.4.3 M M	1.4.4 Business plans			1.5.3 Legislation				
Half Term	Wk27	Wk28	Wk29	Wk30	Wk31	Wk32 WX	May Half Term		
<b>5</b> (14 <sup>th</sup> April – 23 <sup>rd</sup> May) 6 weeks	1.5.2 Technology and business		1.5.4 The economy and business						
	1.5.3 Legislation and business		1.5.5 External Influences						
Half Term	Wk33	Wk34	Wk35	Wk36 Trial	Wk37 Trial	Wk38	Wk39 LC2	Summer Holiday	
<b>6</b> (02 <sup>nd</sup> June – 18 <sup>th</sup> July) 7 weeks	2.1.1 Business growth		Revision			2.1.2 Changes in business aims and objectives			
	2.2.1 Product		Revision			2.2.2 Price			


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# Year: 11

# Subject: GCSE Business

Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6 IIL DD	Wk7	Wk8 PE	October Half Term Holiday
<b>1</b> (2 <sup>nd</sup> Sept – 25 <sup>th</sup> October) 8 weeks	2.1.1 Business Growth		2.1.2 Changes in business aims and objectives			2.1.3 Business and globalisation			
	2.2.1 Product		2.2.2 Price		2.2.3 Promotion		2.2.4 Place		
Half Term	Wk9	Wk10	Wk11 Trial	Wk12 Trial	Wk13	Wk14	Wk15 LC2	Christmas Holiday	
<b>2</b> (04 <sup>th</sup> November – 20 <sup>th</sup> December) 7 weeks	2.1.4 Ethics, the environment and business			2.3.1 Business operations			2.3.2 Suppliers		
	2.2.5 Using the marketing mix to make business decisions			2.4.1 Business calculations			2.4.2 Performance		
Half Term	Wk16	Wk17	Wk18	Wk19	Wk20 Trial	Wk21 Trial	February Half Term Holiday		
<b>3</b> (06 <sup>th</sup> January – 14 <sup>th</sup> February) 6 weeks	2.3.2 Working with suppliers		2.3.3 Managing quality			2.3.4 Sales			
	2.4.2 Understanding business performance		2.5.1 Organisational structures			2.5.2 recruitment			
Half Term	Wk22 Trial	Wk23	Wk24 LC3	Wk25	Wk26 PE	Easter Holiday			
<b>4</b> (24 <sup>th</sup> February – 28 <sup>th</sup> March) 5 weeks	2.3.4 The sales process		2.5.4 Motivation						
	2.5.2 Effective recruitment		2.5.3 Effective training and development						
Half Term	Wk27	Wk28	Wk29 Exams	Wk30 Exams	Wk31 Exams	Wk32 Exams	May Half Term		
<b>5</b> (14 <sup>th</sup> April – 23 <sup>rd</sup> May) 6 weeks									
Half Term	Wk33 Exams	Wk34 Exams	Wk35 Exams	Wk36	Wk37	Wk38	Wk39	Summer Holiday	
<b>6</b> (02 <sup>nd</sup> June – 18 <sup>th</sup> July) 7 weeks									

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Year: 12		Subject: A-Level Business									
<b>Half Term 1</b> (2 <sup>nd</sup> Sept – 25 <sup>th</sup> October) 8 weeks	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6	Wk7 IIL DD	Wk8	<b>October Half Term Holiday</b>		
	3.1.1 Nature and purpose of business		3.1.2 Different business forms			3.1.3 External environment		3.3.1 marketing			
	3.2.1 Management and leadership		3.2.2 Understanding management decision making.		3.2.3 Understanding the role and importance of stakeholders.		3.5.1 Setting financial objectives				
<b>Half Term 2</b> (04 <sup>th</sup> November – 20 <sup>th</sup> December) 7 weeks	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15	<b>Christmas Holiday</b>			
	3.3.1 Marketing	3.3.2 Markets and customers.				3.3.3 marketing Decisions	3.3.4 Marketing Mix				
	3.5.2 Analysing financial performance.				3.5.3 Sources of finance.		3.5.4 Finance				
<b>Half Term 3</b> (06 <sup>th</sup> January – 14 <sup>th</sup> February) 6 weeks	Wk16	Wk17	Wk18 ICA	Wk19	Wk20 LC1	Wk21	<b>February Half Term Holiday</b>		ILC ICA IDC IIL DD Trial Exam PE WX  = Learning Cycle Point = In Class Assessment = Internal Data Collection = Investment Data Drop = Trial Exam Period = Examination Period = Parents Evening = Work Experience = Key Assessment		
	3.3.4 Marketing Mix		Revision	3.3.4 Marketing Mix	3.4.1 Ops objectives.	3.4.2 Ops Performance					
	3.5.4 Finance	3.6.1 HR	Revision	3.6.2 HR performance		3.6.3 HR Decisions					
<b>Half Term 4</b> (24 <sup>th</sup> February – 28 <sup>th</sup> March) 5 weeks	Wk22	Wk23 PE	Wk24	Wk25	Wk26 Trial	<b>Easter Holiday</b>					
	3.4.3. Increasing efficiency and productivity.				Revision						
	3.6.3 HR Decisions		3.6.4 HR improving motivation		Revision						
<b>Half Term 5</b> (14 <sup>th</sup> April – 23 <sup>rd</sup> May) 6 weeks	Wk27	Wk28	Wk29 LC2	Wk30	Wk31	Wk32	<b>May Half Term</b>				
	3.4.4. Improving quality		3.4.5 Managing inventory and supply chains.			Data Analysis					
	3.6.5 HR Relationships		Calculation, Chains of Analysis and 25 Mark techniques			Data Analysis					
<b>Half Term 6</b> (02 <sup>nd</sup> June – 18 <sup>th</sup> July) 7 weeks	Wk33 WX	Wk34 WX	Wk35 ICA	Wk36	Wk37	Wk38 IDC	Wk39	<b>Summer Holiday</b>			
	Work Experience		Revision	3.7.1 Mission, corporate objectives, functional objectives and strategy.							
	Work Experience		Revision	3.9.1 Assessing a change in scale.							

# Year: 13

# Subject: A-Level Business

Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6 Trial	Wk7 Trial	Wk8	October Half Term Holiday
<b>Half Term 1</b> (2 <sup>nd</sup> Sept – 25 <sup>th</sup> October) 8 weeks	3.7.1 Mission, corporate objectives, functional objectives and strategy.			3.7.2 Internal position of a business : Operational strength				3.7.3 Int Posn	
	3.9.1 Assessing a change in scale.				3.9.2 Assessing innovation.		3.9.3 Assessing globalisation and internationalisation.		
Half Term	Wk9 LC1	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15 ICA	Christmas Holiday	
<b>Half Term 2</b> (04 <sup>th</sup> November – 20 <sup>th</sup> December) 7 weeks	3.7.3 internal position : overall strength		3.7.E External environment political and legal change.		3.7.5 External environment: Economical change				
	3.9.3 Globalisation and internationalisation.			3.9.4 Use of digital technology		3.10.1 Managing change.			
Half Term	Wk16 LC2	Wk17	Wk18 PE	Wk19	Wk20	Wk21 Trial	February Half Term Holiday		
<b>Half Term 3</b> (06 <sup>th</sup> January – 14 <sup>th</sup> February) 6 weeks	3.7.5 cont...	3.7.6 External environment : social and technological.		3.7.7 Analysing the complete external environment.		3.7.8 Analysing strategic options			
	3.10.1 Managing change.				3.10.2 Managing organisational culture.				
Half Term	Wk22 Trial	Wk23	Wk24	Wk25	Wk26 LC3	Easter Holiday			
<b>Half Term 4</b> (24 <sup>th</sup> February – 28 <sup>th</sup> March) 5 weeks	3.7.8 Strategic options: investment appraisal.		3.8.1 Strategic direction: choosing which markets to compete in and what products to offer.						
	3.10.3 Managing strategic implementation.				3.10.4 .				
Half Term	Wk27	Wk28	Wk29 Exams	Wk30 Exams	Wk31 Exams	Wk32 Exams	May Half Term		
<b>Half Term 5</b> (14 <sup>th</sup> April – 23 <sup>rd</sup> May) 6 weeks	3.8.2 Choosing how to compete		Revision						
	3.10.4 Why strategies fail		Revision						
Half Term	Wk33 Exams	Wk34 Exams	Wk35 Exams	Wk36	Wk37	Wk38	Wk39	Summer Holiday	
<b>Half Term 6</b> (02 <sup>nd</sup> June – 18 <sup>th</sup> July) 7 weeks	Revision								
	Revision								

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# Year: 12

# Subject: A-Level Economics


Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6	Wk7 IIL DD	Wk8	October Half Term Holiday	
<b>1</b> (2 <sup>nd</sup> Sept – 25 <sup>th</sup> October) 8 weeks	1.1 Nature of economics					1.2 How markets work				2.2 (AD)
	Quantitative methods		2.1 Economic performance							
Half Term	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15	Christmas Holiday		
<b>2</b> (04 <sup>th</sup> November – 20 <sup>th</sup> December) 7 weeks	1.2 How markets work									
	2.2 Aggregate Demand (AD)		2.2 Aggregate Supply (AS)		2.4 National income					
Half Term	Wk16	Wk17	Wk18 ICA	Wk19	Wk20 LC1	Wk21	February Half Term Holiday			
<b>3</b> (06 <sup>th</sup> January – 14 <sup>th</sup> February) 6 weeks	1.3 Market failure		Revision and ICA Feedback		1.3 Market failure					
	2.1 Economic performance		Revision and ICA Feedback		2.1 Economic performance					
Half Term	Wk22	Wk23 PE	Wk24	Wk25	Wk26 Trial	Easter Holiday				
<b>4</b> (24 <sup>th</sup> February – 28 <sup>th</sup> March) 5 weeks	1.4 Government intervention			Revision and Trial						
	2.5 Economic Growth		2.1 Performance	Revision and Trial						
Half Term	Wk27	Wk28	Wk29 LC2	Wk30	Wk31	Wk32	May Half Term			
<b>5</b> (14 <sup>th</sup> April – 23 <sup>rd</sup> May) 6 weeks	1.4 Government intervention				Revision and Consolidation					
	2.6 Macro economic objectives									
Half Term	Wk33 WX	Wk34 WX	Wk35	Wk36	Wk37	Wk38 IDC	Wk39	Summer Holiday		
<b>6</b> (02 <sup>nd</sup> June – 18 <sup>th</sup> July) 7 weeks	3.1 Business Growth			3.3 Revenue, costs and profit						
	4.1 International Economics									

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# Year: 13

# Subject: A- Level Economics

Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6 Trial	Wk7 Trial	Wk8	October Half Term Holiday
<b>1</b> (2 <sup>nd</sup> Sept – 25 <sup>th</sup> October) 8 weeks	3.1 Business Growth		3.3 Revenue, costs and profit				3.4 Market structures		
	4.1 International Economics								
Half Term	Wk9 LC1	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15 ICA	Christmas Holiday	
<b>2</b> (04 <sup>th</sup> November – 20 <sup>th</sup> December) 7 weeks	3.4 Market Structures – includes 3.2 Business objectives								
	4.1 International		4.2 Poverty and Inequality		4.3 Emerging and developing economies				
Half Term	Wk16 LC2	Wk17	Wk18 PE	Wk19	Wk20	Wk21 Trial	February Half Term Holiday		
<b>3</b> (06 <sup>th</sup> January – 14 <sup>th</sup> February) 6 weeks	3.6 Government intervention				Revision and Feedback				
	4.3 E & D	4.5 Role of the state in the Macroeconomy				4.4 Financial			
Half Term	Wk22 Trial	Wk23	Wk24	Wk25	Wk26 LC3	Easter Holiday			
<b>4</b> (24 <sup>th</sup> February – 28 <sup>th</sup> March) 5 weeks	3.5 Labour Market		Revision						
	4.4 Financial Sector			Revision					
Half Term	Wk27	Wk28	Wk29 Exams	Wk30 Exams	Wk31 Exams	Wk32 Exams	May Half Term		
<b>5</b> (14 <sup>th</sup> April – 23 <sup>rd</sup> May) 6 weeks	REVISION INTERVENTION AND EXAMS								
Half Term	Wk33 Exams	Wk34 Exams	Wk35 Exams	Wk36	Wk37	Wk38	Wk39	Summer Holiday	
<b>6</b> (02 <sup>nd</sup> June – 18 <sup>th</sup> July) 7 weeks	REVISION INTERVENTION AND EXAMS								

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# Year: 12


# Subject: BTEC Business

Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6	Wk7 IIL DD	Wk8	October Half Term Holiday
<b>Half Term 1</b> (2 <sup>nd</sup> Sept – 25 <sup>th</sup> October) 8 weeks	Unit 1 – A1 Business Features				Unit 1 – A3 Effective business communications			U1 – B2	
	Unit 1 – A2 Stakeholders and their influence				Unit 1 – B1 Structure and organisation			U2 – A1	
Half Term	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15	Christmas Holiday	
<b>Half Term 2</b> (04 <sup>th</sup> November – 20 <sup>th</sup> December) 7 weeks	U1 – B2	Unit 1 – C1 External environment		Unit 1 - C2 Internal environment		Unit 1 - C3 Competitive environment			
	Unit 2 – A1 – The role of marketing		Unit 2 - A2 Influences on marketing activity ICA			Unit 2 - B1 Purpose of researching information			
Half Term	Wk16	Wk17	Wk18	Wk19	Wk20	Wk21	February Half Term Holiday		
<b>Half Term 3</b> (06 <sup>th</sup> January – 14 <sup>th</sup> February) 6 weeks									
Half Term	Wk22	Wk23 PE	Wk24	Wk25	Wk26 Trial	Easter Holiday			
<b>Half Term 4</b> (24 <sup>th</sup> February – 28 <sup>th</sup> March) 5 weeks			LC2						
	Half Term	Wk27	Wk28	Wk29	Wk30	Wk31	Wk32	May Half Term	
<b>Half Term 5</b> (14 <sup>th</sup> April – 23 <sup>rd</sup> May) 6 weeks						IDC			
	Half Term	Wk33 WX	Wk34 WX	Wk35	Wk36	Wk37	Wk38	Wk39	Summer Holiday
<b>Half Term 6</b> (02 <sup>nd</sup> June – )									

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# Subject: BTEC Business

	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6 Trial	Wk7 Trial	Wk8	October Half Term Holiday
<b>Half Term 1</b> (2 <sup>nd</sup> Sept – 25 <sup>th</sup> October) 8 weeks	Unit 1 A1 Functions and role of money	Unit 1 A2 Ways to pay	Unit 1 A3 Current Accounts	Unit 1 A4 Managing personal finance	Unit 1 B1 Financial institution	Unit 1 B2 Communicating	Unit 1 B3 Consumer protection	Unit 1 B4 Info & guidance	
	Unit 1 C1 Purpose of accounting <b>LC1</b>	Unit 1 C2 Types of income	Unit 1 C3 Types of expenditure	Unit 1 F1 Statement of CI	Unit 1 F2 Statement FP	Unit 1 F3 Profitability	Unit 1 F4 Liquidity <b>ICA</b>	Unit 1 F5 Efficiency	
	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15	Christmas Holiday	
<b>Half Term 2</b> (04 <sup>th</sup> November – 20 <sup>th</sup> December) 7 weeks	Unit 1 D1 Sources of finance	Unit 1 E1 Cash flow	Unit 1 E2 Break even	Revision & Exam Technique					
	Unit 1 F5 Efficiency <b>LC2</b>	Unit 1 F6 Ratios							
	Wk16	Wk17	Wk18 PE	Wk19	Wk20	Wk21 Trial	February Half Term Holiday	ILC ICA IDC IIL DD Trial Exam 	
<b>Half Term 3</b> (06 <sup>th</sup> January – 14 <sup>th</sup> February) 6 weeks	Revision & Exam Technique	Unit 8 A1 Recruitment of staff		Unit 8 A2 Recruitment and selection process <b>LC3</b>		Unit 8 A3 Ethical and legal considerations in recruitment			
		Wk22 Trial	Wk23	Wk24	Wk25	Wk26	Easter Holiday		
<b>Half Term 4</b> (24 <sup>th</sup> February – 28 <sup>th</sup> March) 5 weeks	Unit 8 B1 Job Application & Unit 8 B2 Interview & kills			Unit 8 C1 Review & evaluation	Unit 8 C2 SWOT analysis & action plan				
		Wk27	Wk28	Wk29 Exams	Wk30 Exams	Wk31 Exams	Wk32 Exams		May Half Term
<b>Half Term 5</b> (14 <sup>th</sup> April – 23 <sup>rd</sup> May) 6 weeks	Revision and Exam Technique (resits)								
		Wk33 Exams	Wk34 Exams	Wk35 Exams	Wk36	Wk37	Wk38	Wk39	Summer Holiday
<b>Half Term 6</b> (02 <sup>nd</sup> June – 18 <sup>th</sup> July) 7 weeks									

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