


Year: 11

Subject: BTEC Enterprise

	Wk1	Wk2	Wk3	Wk4	Wk5 IDC	Wk6 LC1	Wk7 PE		
Half Term 1 (4 th Sept – 20 th October) 7 weeks	C2 – 1a Skills and interests		C2 – 1b Exec Summary	C2 1b – Product features & Price	C2 – 1b Customers	C2 – 1b Costs	C2 – 1b Cash flow	October Half Term Holiday	
	C2 – 1a Business Ideas		C2 1b - Aims	C2- 1b - Promotion	C2 = 1b Resources	C2 – 1b Revenue	C2 – 1b Profit & loss		
Half Term 2 (30 st October – 22 nd December) 8 weeks	Wk8	Wk9	Wk10 Trial	Wk11 Trial	Wk12	Wk13	Wk14	Wk15	Christmas Holiday
	C2 – 1b Risk Assessment	C2- 2a Presentation		C2- 2b Review	PSA Completion	LOA Targeting and segmenting the market (A1)		LOA (A3)	
	C2 – 1b Viability	C2- Presentation 2a		C2 – 2b Review	PSA Completion	LOA 4Ps of the marketing mix (A2)		LOA (A4)	
Half Term 3 (8 th January – 9 th February) 5 weeks	Wk16	Wk17	Wk18	Wk19 Trial	Wk20 Trial	February Half Term Holiday			
	LOA (A3)	LOB Financial Documents (B1)		LOB Revenue and costs (B3)					
	LOA (A4)	LOB Payment methods (B2)		LOB Financial statements (B4)					
Half Term 4 (19 th February – 29 th March) 6 weeks	Wk21 Trial	Wk22	Wk23	Wk24 LC3	Wk25 PE	Wk26	Easter Holiday	What does this year contribute towards? How does this year deliver the curriculum intent?  Indicates a key assessment	
	LOB Profitability and Liquidity (B5)		LOC Cash Flow (C2)		LOC Suggesting improvements to cash flow problems (C3)				
	LOC Budgeting (C1)		LOC Break-even point and break-even analysis (C4)		LOC Sources of finance (C5)				
Wk27	Wk28	Wk29	Wk30	Wk31 Exam	Wk32 Exam	May Half Term Holiday			
Revision									
Revision									
Half Term 6 (3 rd June – 19 th July) 7 weeks	Wk33 Exam	Wk34 Exam	Wk35 Exam	Wk36	Wk37	Wk38	Wk39	Summer Holiday	
	Revision								
	Revision			Academic Year 2024/25					

Year: 10

Subject: GCSE Business

Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6	Wk7 IIL DD	Wk8	October Half Term Holiday
1 (2 nd Sept – 25 th October) 8 weeks	1.1.1 The dynamic nature of business			1.1.2 Risk and reward			1.1.3 The role of business enterprise		
	1.2.1 Customer needs			1.2.2 Market research			1.2.3 Market segmentation		
Half Term	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15	Christmas Holiday	
2 (04 th November – 20 th December) 7 weeks	1.1.3 R O B E	1.3.1 Business aims and objectives			1.3.2 Business revenues, costs and profits				
	1.2.3 M S	1.2.4 The competitive environment			1.4.1 The options for start-up and small businesses				
Half Term	Wk16 ICA	Wk17	Wk18 LC1	Wk19	Wk20 PE	Wk21	February Half Term Holiday	ILC ICA IDC IIL DD Trial Exam PE WX 	
3 (06 th January – 14 th February) 6 weeks	1.3.2 R C P	1.3.3 Cash and cash-flow			1.3.4 Sources of business finance				
	1.4.1 Start ups	1.4.2 Business location			1.4.3 The marketing mix				
Half Term	Wk22	Wk23	Wk24 ICA	Wk25	Wk26	Easter Holiday			
4 (24 th February – 28 th March) 5 weeks	1.3.4 B F	1.5.1 Business stakeholders			1.5.2 Technology				
	1.4.3 M M	1.4.4 Business plans			1.5.3 Legislation				
Half Term	Wk27	Wk28	Wk29	Wk30	Wk31	Wk32 WX	May Half Term		
5 (14 th April – 23 rd May) 6 weeks	1.5.2 Technology and business		1.5.4 The economy and business						
	1.5.3 Legislation and business		1.5.5 External Influences						
Half Term	Wk33	Wk34	Wk35	Wk36 Trial	Wk37 Trial	Wk38	Wk39 LC2	Summer Holiday	
6 (02 nd June – 18 th July) 7 weeks	2.1.1 Business growth		Revision			2.1.2 Changes in business aims and objectives			
	2.2.1 Product		Revision			2.2.2 Price			


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- = Work Experience
- = Key Assessment

Year: 11

Subject: GCSE Business

Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6 IIL DD	Wk7	Wk8 PE	October Half Term Holiday
1 (2 nd Sept – 25 th October) 8 weeks	2.1.1 Business Growth		2.1.2 Changes in business aims and objectives			2.1.3 Business and globalisation			
	2.2.1 Product		2.2.2 Price		2.2.3 Promotion		2.2.4 Place		
Half Term	Wk9	Wk10	Wk11 Trial	Wk12 Trial	Wk13	Wk14	Wk15 LC2	Christmas Holiday	
2 (04 th November – 20 th December) 7 weeks	2.1.4 Ethics, the environment and business			2.3.1 Business operations			2.3.2 Suppliers		
	2.2.5 Using the marketing mix to make business decisions			2.4.1 Business calculations			2.4.2 Performance		
Half Term	Wk16	Wk17	Wk18	Wk19	Wk20 Trial	Wk21 Trial	February Half Term Holiday		
3 (06 th January – 14 th February) 6 weeks	2.3.2 Working with suppliers		2.3.3 Managing quality			2.3.4 Sales			
	2.4.2 Understanding business performance		2.5.1 Organisational structures			2.5.2 recruitment			
Half Term	Wk22 Trial	Wk23	Wk24 LC3	Wk25	Wk26 PE	Easter Holiday			
4 (24 th February – 28 th March) 5 weeks	2.3.4 The sales process		2.5.4 Motivation						
	2.5.2 Effective recruitment		2.5.3 Effective training and development						
Half Term	Wk27	Wk28	Wk29 Exams	Wk30 Exams	Wk31 Exams	Wk32 Exams	May Half Term		
5 (14 th April – 23 rd May) 6 weeks									
Half Term	Wk33 Exams	Wk34 Exams	Wk35 Exams	Wk36	Wk37	Wk38	Wk39	Summer Holiday	
6 (02 nd June – 18 th July) 7 weeks									

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Year: 12		Subject: A-Level Business										
Half Term 1 (2 nd Sept – 25 th October) 8 weeks	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6	Wk7 IIL DD	Wk8	October Half Term Holiday			
	3.1.1 Nature and purpose of business		3.1.2 Different business forms			3.1.3 External environment		3.3.1 marketing				
	3.2.1 Management and leadership		3.2.2 Understanding management decision making.		3.2.3 Understanding the role and importance of stakeholders.		3.5.1 Setting financial objectives					
Half Term 2 (04 th November – 20 th December) 7 weeks	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15	Christmas Holiday				
	3.3.1 Marketing	3.3.2 Markets and customers.				3.3.3 marketing Decisions	3.3.4 Marketing Mix					
	3.5.2 Analysing financial performance.				3.5.3 Sources of finance.		3.5.4 Finance					
Half Term 3 (06 th January – 14 th February) 6 weeks	Wk16	Wk17	Wk18 ICA	Wk19	Wk20 LC1	Wk21	February Half Term Holiday		ILC ICA IDC IIL DD Trial Exam PE WX 			
	3.3.4 Marketing Mix		Revision	3.3.4 Marketing Mix	3.4.1 Ops objectives.	3.4.2 Ops Performance						
	3.5.4 Finance	3.6.1 HR	Revision	3.6.2 HR performance		3.6.3 HR Decisions						
Half Term 4 (24 th February – 28 th March) 5 weeks	Wk22	Wk23 PE	Wk24	Wk25	Wk26 Trial	Easter Holiday		= Learning Cycle Point = In Class Assessment = Internal Data Collection = Investment Data Drop = Trial Exam Period = Examination Period = Parents Evening = Work Experience = Key Assessment				
	3.4.3. Increasing efficiency and productivity.				Revision							
	3.6.3 HR Decisions		3.6.4 HR improving motivation		Revision							
Half Term 5 (14 th April – 23 rd May) 6 weeks	Wk27	Wk28	Wk29 LC2	Wk30	Wk31	Wk32	May Half Term			= Learning Cycle Point = In Class Assessment = Internal Data Collection = Investment Data Drop = Trial Exam Period = Examination Period = Parents Evening = Work Experience = Key Assessment		
	3.4.4. Improving quality		3.4.5 Managing inventory and supply chains.			Data Analysis						
	3.6.5 HR Relationships		Calculation, Chains of Analysis and 25 Mark techniques			Data Analysis						
Half Term 6 (02 nd June – 18 th July) 7 weeks	Wk33 WX	Wk34 WX	Wk35 ICA	Wk36	Wk37	Wk38 IDC	Wk39	Summer Holiday				
	Work Experience		Revision	3.7.1 Mission, corporate objectives, functional objectives and strategy.								
	Work Experience		Revision	3.9.1 Assessing a change in scale.								

Year: 13

Subject: A-Level Business


Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6 Trial	Wk7 Trial	Wk8	October Half Term Holiday
1 (2 nd Sept – 25 th October) 8 weeks	3.7.1 Mission, corporate objectives, functional objectives and strategy.			3.7.2 Internal position of a business : Operational strength				3.7.3 Int Posn	
	3.9.1 Assessing a change in scale.				3.9.2 Assessing innovation.		3.9.3 Assessing globalisation and internationalisation.		
Half Term	Wk9 LC1	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15 ICA	Christmas Holiday	
2 (04 th November – 20 th December) 7 weeks	3.7.3 internal position : overall strength		3.7.E External environment political and legal change.		3.7.5 External environment: Economical change				
	3.9.3 Globalisation and internationalisation.			3.9.4 Use of digital technology		3.10.1 Managing change.			
Half Term	Wk16 LC2	Wk17	Wk18 PE	Wk19	Wk20	Wk21 Trial	February Half Term Holiday		
3 (06 th January – 14 th February) 6 weeks	3.7.5 cont...	3.7.6 External environment : social and technological.		3.7.7 Analysing the complete external environment.		3.7.8 Analysing strategic options			
	3.10.1 Managing change.				3.10.2 Managing organisational culture.				
Half Term	Wk22 Trial	Wk23	Wk24	Wk25	Wk26 LC3	Easter Holiday			
4 (24 th February – 28 th March) 5 weeks	3.7.8 Strategic options: investment appraisal.		3.8.1 Strategic direction: choosing which markets to compete in and what products to offer.						
	3.10.3 Managing strategic implementation.				3.10.4 .				
Half Term	Wk27	Wk28	Wk29 Exams	Wk30 Exams	Wk31 Exams	Wk32 Exams	May Half Term		
5 (14 th April – 23 rd May) 6 weeks	3.8.2 Choosing how to compete		Revision						
	3.10.4 Why strategies fail		Revision						
Half Term	Wk33 Exams	Wk34 Exams	Wk35 Exams	Wk36	Wk37	Wk38	Wk39	Summer Holiday	
6 (02 nd June – 18 th July) 7 weeks	Revision								
	Revision								

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Year: 12

Subject: A-Level Economics


Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6	Wk7 IIL DD	Wk8		
Half Term 1 (2 nd Sept – 25 th October) 8 weeks	1.1 Nature of economics					1.2 How markets work			October Half Term Holiday	
	Quantitative methods		2.1 Economic performance					2.2 (AD)		
Half Term 2 (04 th November – 20 th December) 7 weeks	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15	Christmas Holiday		
	1.2 How markets work									
	2.2 Aggregate Demand (AD)		2.2 Aggregate Supply (AS)			2.4 National income				
Half Term 3 (06 th January – 14 th February) 6 weeks	Wk16	Wk17	Wk18 ICA	Wk19	Wk20 LC1	Wk21	February Half Term Holiday		ILC ICA IDC IIL DD Trial Exam PE WX 	
	1.3 Market failure		Revision and ICA Feedback			1.3 Market failure				
	2.1 Economic performance		Revision and ICA Feedback			2.1 Economic performance				
Half Term 4 (24 th February – 28 th March) 5 weeks	Wk22	Wk23 PE	Wk24	Wk25	Wk26 Trial	Easter Holiday				
	1.4 Government intervention			Revision and Trial						
	2.5 Economic Growth		2.1 Performance	Revision and Trial						
Half Term 5 (14 th April – 23 rd May) 6 weeks	Wk27	Wk28	Wk29 LC2	Wk30	Wk31	Wk32	May Half Term			
	1.4 Government intervention				Revision and Consolidation					
	2.6 Macro economic objectives									
Half Term 6 (02 nd June – 18 th July) 7 weeks	Wk33 WX	Wk34 WX	Wk35	Wk36	Wk37	Wk38 IDC	Wk39	Summer Holiday		
			3.1 Business Growth		3.3 Revenue, costs and profit					
			4.1 International Economics							

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Year: 13

Subject: A- Level Economics

Half Term	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6 Trial	Wk7 Trial	Wk8	October Half Term Holiday
1 (2 nd Sept – 25 th October) 8 weeks	3.1 Business Growth		3.3 Revenue, costs and profit				3.4 Market structures		
	4.1 International Economics								
Half Term	Wk9 LC1	Wk10	Wk11	Wk12	Wk13	Wk14	Wk15 ICA	Christmas Holiday	
2 (04 th November – 20 th December) 7 weeks	3.4 Market Structures – includes 3.2 Business objectives								
	4.1 International		4.2 Poverty and Inequality		4.3 Emerging and developing economies				
Half Term	Wk16 LC2	Wk17	Wk18 PE	Wk19	Wk20	Wk21 Trial	February Half Term Holiday		
3 (06 th January – 14 th February) 6 weeks	3.6 Government intervention				Revision and Feedback				
	4.3 E & D	4.5 Role of the state in the Macroeconomy			4.4 Financial				
Half Term	Wk22 Trial	Wk23	Wk24	Wk25	Wk26 LC3	Easter Holiday			
4 (24 th February – 28 th March) 5 weeks	3.5 Labour Market		Revision						
	4.4 Financial Sector			Revision					
Half Term	Wk27	Wk28	Wk29 Exams	Wk30 Exams	Wk31 Exams	Wk32 Exams	May Half Term		
5 (14 th April – 23 rd May) 6 weeks	REVISION INTERVENTION AND EXAMS								
Half Term	Wk33 Exams	Wk34 Exams	Wk35 Exams	Wk36	Wk37	Wk38	Wk39	Summer Holiday	
6 (02 nd June – 18 th July) 7 weeks	REVISION INTERVENTION AND EXAMS								

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Year: 12

Subject: BTEC Business Level 3

Half Term 1 (4 th Sept – 20 th October) 7 weeks	Wk1	Wk2	Wk3	Wk4	Wk5	Wk6 IIL DD	Wk7	October Half Term Holiday
	Unit 1 – A1 Business Features				Unit 1 – A3 Effective business communications			
	Unit 1 – A2 Stakeholders and their influence				Unit 1 – B1 Structure and organisation			
Half Term 2 (30 st October – 22 nd December) 8 weeks	Wk8	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14	Christmas Holiday
	Unit 1 – B2 Aims and objectives		Unit 1 – C1 External environment		Unit 1 - C2 Internal environment		Unit 1 - C3 Competitive environment	
	Unit 2 - A1 The role of marketing			Unit 2 - A2 Influences on marketing activity			Unit 2 - B1 Purpose of researching information	
Half Term 3 (8 th January – 9 th February) 5 weeks	Wk16	Wk17	Wk18 ICA	Wk19	Wk20 LC1	February Half Term Holiday		
	Unit 1 - C3	Unit 1 - C4 Situational analysis A & B Deadline			Unit 1 – D1			
	Unit 2 – B2 Market research methods and use			Unit 2 – B3 Developing the rationale				
Half Term 4 (19 th February – 29 th March) 6 weeks	Wk21 PE	Wk22	Wk23	Wk24	Wk25	Wk26	Easter Holiday	What does this year contribute towards? How does this year deliver the curriculum intent?  Indicates a key assessment
	Unit 1 – D1 Different market structures		Unit 1 - D2 Relationship between demand, supply and price		Unit 1 - D3 Pricing and output decisions			
	Unit 2 - C1 Marketing campaign activity			Unit 2 - C2 Marketing mix				
Half Term 5 (15 th April – 24 th May) 6 weeks	Wk27 Trial	Wk28	Wk29 LC2	Wk30	Wk31	Wk32	May Half Term Holiday	
	Unit 2 - C3 The marketing campaign			Revision				
	Unit 2 - C4 Appropriateness of marketing campaign			Revision				
Half Term 6 (3 rd June – 19 th July) 7 weeks	Wk33 Exam	Wk34	Wk35	Wk36	Wk37	Wk38 IDC	Wk39	Summer Holiday
	Revision	Work experience		Unit 1 – E1 Role of innovation and enterprise <i>Academic Year 2023/24</i>			All unit 1 deadline.	
	Revision	Work experience		Unit 1 - E2 Benefits and risks associated with innovation and enterprise				

Year: 13

Subject: BTEC Business Level 3

Half Term 1 (4 th Sept – 20 th October) 7 weeks	Wk1	Wk2	Wk3	Wk4	Wk5 Trial	Wk6 Trial	Wk7	October Half Term Holiday		
	Unit 1 A1 Functions and role of money	Unit 1 A2 Ways to pay	Unit 1 A3 Current Accounts	Unit 1 A4 Managing personal finance	Unit 1 B1 Financial institution	Unit 1 B2 Communicating	Unit 1 B3 Consumer protection			
	Unit 1 C1 Purpose of accounting	Unit 1 C2 Types of income	Unit 1 C3 Types of expenditure	Unit 1 F1 Statement of CI	Unit 1 F2 Statement FP	Unit 1 F3 Profitability	Unit 1 F4 Liquidity			
Half Term 2 (30 st October – 22 nd December) 8 weeks	Wk8 LC1	Wk9	Wk10	Wk11	Wk12	Wk13	Wk14 ICA	Wk15	Christmas Holiday	
	Unit 1 B4 Info & guidance	Unit 1 D1 Sources of finance	Unit 1 E1 Cash flow	Unit 1 E2 Break even	Revision and exam technique					
	Unit 1 F5 Efficiency		Unit 1 F6 Ratios			Revision and exam technique				
Half Term 3 (8 th January – 9 th February) 5 weeks	Wk16 Exam LC2	Wk17	Wk18 PE	Wk19	Wk20	February Half Term Holiday				
	Revision	Unit 8 A1 Recruitment of staff			Unit 8 A2					
	Revision	Unit 8 B1 Job Application								
Half Term 4 (19 th February – 29 th March) 6 weeks	Wk21 Trial LC3	Wk22 Trial	Wk23	Wk24	Wk25	Wk26	Easter Holiday	What does this year contribute towards? How does this year deliver the curriculum intent?  Indicates a key assessment		
	Unit 8 A2 Recruitment and selection process		Unit 8 A3 Ethical and legal considerations in recruitment		Unit 8 C2 SWOT analysis & action plan					
	Unit 8 B2 Interview & kills			Unit 8 C1 Review & evaluation						
Half Term 5 (15 th April – 24 th May) 6 weeks	Wk27	Wk28	Wk29	Wk30	Wk31 Exam	Wk32 Exam	May Half Term Holiday	What does this year contribute towards? How does this year deliver the curriculum intent?  Indicates a key assessment		
	Unit 8 C Deadline	Revision and exam technique								
	Unit 8 C Deadline	Revision and exam technique								
Half Term 6 (3 rd June – 19 th July) 7 weeks	Wk33 Exam	Wk34 Exam	Wk35 Exam	Wk36	Wk37	Wk38	Wk39	Summer Holiday		
	Academic Year 2023/24									